

## Proposal for the Development and Management of Foreign Investor Portfolios in Germany

Phone +49(89) 38 35 69-30  
Fax +49(89) 38 35 69-33  
mail info@bbg-direkt.de  
internet www.bbg-direkt.de  
Bauerstr. 8 | D-80796 München

As a supplier of integrated services in the building and real estate industry we are interested in developing our relations to foreign investors or their representatives. For that reason we would like to propose to you or your clients a model developed by us for the fiduciary development and management of real estate portfolios:

### INVESTOR SUPPORT AND REPRESENTATION

As a specialist for integrated planning solutions we developed the idea to create for our customers a comprehensive service package for the entire lifespan of their real estate.

As we not only busy ourselves with the technical aspects of general planning, but – in addition to cooperating with strong partners in the property and facility management sector – have also all the competences necessary for real estate management with all of its subareas, we are able to cover any aspect of real estate development and realization as well as real estate servicing. To learn more about our concepts visit [www.bbg-direkt.de](http://www.bbg-direkt.de). To round off our package of services we maintain cooperation with a number of lawyers and auditors. We offer investors from the moment of the conception of the project idea:

- Determination of market values
- Portfolio evaluations
- Site and market analyses
- Decision making procedures for construction, reconstruction and relocation activities as well as project planning
- Basic evaluations for purchase, sales, or investment decisions
- Inspections for building development/zoning potential
- Development chances for construction and development projects for properties
- Consultancy

For investors, who are not present at the site of the property and who expect a comprehensive package of services, we can offer the following additional services on a fiduciary basis:

- Search for buyers
- Initiation of business contacts
- Economic evaluation of the objects
- Review of the return on investment
- Contract preparation
- Global planning including controlling of quality, deadlines and costs of the construction activities, final inspections and commissioning

The two concepts presented above are being successfully implemented in current projects already.

For investors, who want to run their real estate themselves, we offer:

- Property management
- Facility management

We can ensure that the investor gets **all necessary services for the entire lifespan of his real estate from a single source**. This will meet the wishes of a large number of foreign investors in particular.

**Contact us, we support you: +49 (89) 38 35 69-30.**